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IN REPLY REFER TO:

Board of Land and Natural Resources State of Hawaii Honolulu, Hawaii

> CONSENT TO SUBLEASE AMENDMENT RETAIL CONCESSION AGREEMENT NO. DOT-A-09-0002 DFS GROUP L.P. TO ISLAND SHOPPERS, INC. HONOLULU INTERNATIONAL AIRPORT TMK: (1) 1-1-03: PORTION OF 1

OAHU

The Department of Transportation (DOT) is seeking the Board's consent for an amendment to the sublease between DFS Group L.P. (DFS) and Island Shoppers, Inc. (IS) for the Honolulu Retail Concession Agreement at the Honolulu International Airport

## **PURPOSE**:

To amend the sublessee's portion of the concession premises at the Honolulu International Airport.

# **LEGAL REFERENCE:**

Chapter 102 and Section 261-7, Hawaii Revised Statutes, as amended.

#### CONCESSIONAIRE/LESSOR (APPLICANT):

DFS Group, L.P.

# **SUBLESSEE**:

Island Shoppers, Inc.

#### **LOCATION AND TAX MAP KEY:**

Honolulu International Airport, Terminal Complex, 1st Division: 1-1-03, Portion of 1, Island of Oahu, Hawaii BLNR – Consent to Sublease Amendment DFS Group L.P. and Island Shoppers, Inc. Page 2

#### **ZONING:**

State:

Urban

County:

Industrial (I-2)

#### LAND TITLE STATUS:

Section 5(a) and 5(b) lands of the Hawaii Admission Act: Non-Ceded

DHHL 30% entitlement lands: No

## **CONCESSION AGREEMENT TERM:**

The Concession Agreement No. DOT-A-09-0002 (Agreement) for the Honolulu Retail Concession began on April 1, 2009, and continues through March 31, 2014.

# **INITIAL SUBLEASE AREA:**

Space No. 350-217, containing an area of approximately 544 sq. ft. of retail floor area

Space No. 350-218A, containing an area of approximately 919 sq. ft. of retail floor area

Space No. 350-247, containing an area of approximately 350 sq. ft. of retail floor area

Space No. 350-248, containing an area of approximately 539 sq. ft. of retail floor area

Space No. 350-249A, containing an area of approximately 554 sq. ft. of retail floor area

## ADDITIONAL SUBLEASE AREA:

Space No. 373-264, containing an area of approximately 148 sq. ft. of retail floor area

Space No. 373-265, containing an area approximately 132 sq. ft. of retail floor area

## **SUBLEASE TERM:**

Term commenced on April 1, 2009, and continues through the end of the Agreement term.

## USE:

The retail sales of DFS pre-approved Island Shoppers merchandise as part of its Retail Concession at Honolulu International Airport.

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#### **CONCESSION FEE:**

DFS pays an annual Concession Fee based on the greater of a Minimum Annual Guaranteed Fee (MAG) or 20% of the DFS' annual gross receipts.

### **DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOAL:**

Island Shoppers is a certified DBE as defined in the Code of Federal Regulations Title 49, Part 23, Subpart F, and serves to fulfill the DBE concession participation goal of 15% of Gross Receipts.

# **REMARKS:**

DOT's goal is to encourage participation in airport concessions by DBE's. By subletting a portion of its Concession's premises to a certified DBE, DFS is satisfying its DBE objective as defined in the Concession bid documents.

## **RECOMMENDATION:**

That the Board authorize the DOT to consent to the sublease amendment as hereinabove outlined, subject to the review and approval by the Department of the Attorney General.

Respectfully submitted,

**CLENN M. OKIMOTO, Ph.D.** 

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Director of Transportation

APPROVED FOR SUBMITTAL:

WILLIAM J. AILA, JR.

Chairperson and Member

